

## **M. A. Parthasarathy**

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Sri Mandyam Anandanpillai Parthasarathy, son of Late Sri M. A. Tirunarayan and Late Smt. Padma Tirunarayan, hailing from the Alwar Swamy family, is an Engineering Graduate from R. V. College of Engineering and a former International Basketball Player. A brief about Sri M. A. Parthasarathy follows:

### **His Passion:**

- Strategic Business Planning & Execution
- Coaching & Mentoring
- Project Execution Excellence
- Analytical Skills
- Software Engineering including Pricing, Estimation, Quality Processes
- People Management
- R & D in Software Engineering & IT
- Imparting knowledge through innovative “Learning & Education” Methods

### **His Work Experiences:**

#### **Current**

- IT Advisor at **iDeCK** - Infrastructure Development Corporation (Karnataka) Ltd.
- Member Technical Committee at **BWSSB**.
- CTO, Bangalore Political Action Committee (B.PAC).
- Independent IT Consultant.

#### **Previous Positions**

##### ***Compassites Software Solutions Pvt. Ltd. (2010 – 2012)***

- Chief Evangelist

##### **QAI Inc: Head, Estimation Practice (2010 – 2011)**

##### ***Infosys Technologies Ltd. (1999 – 2009)***

- Infosys Technologies Ltd., Bangalore as an *Associated Vice President* in the Strategic Global Sourcing Group. Donned several roles including that of Delivery Manager, Head – Microsoft Technology Centre, Divisional Manager – Differentiated Delivery etc. Handled large deals of size \$30+ million.
- Was responsible for setting up several excellence centers including *Dot Net Academy*, *Strategic Outsourcing Academy* and *Differentiated Delivery Centre of Excellence*.
- Have done pioneering work in design and development of Software Project Estimation techniques. Many of my methods and training contents have been successfully deployed across Infosys.
- Some of other activities undertaken by me include training sessions on Software Estimation, Project Management, Requirements Management, Infosys’ Values Workshop, Negotiating Skills, Maintenance Engineering and Strategic Sourcing Deals etc.

#### **Other Previous Experiences**

- Worked 2 years with IMR Global (now CGI), an IT services company.
- Worked as Sr. Engineering Manager for 19 years with MECON (I) Ltd, a leading consulting firm in Steel and Allied Product services.

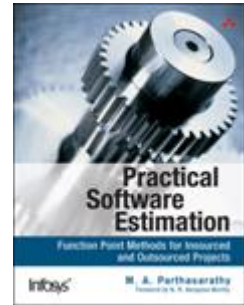


- Worked 3 years with Indian Telephone Industry. And 3 years with a private Fan manufacturing company.

### **His Credentials:**

#### ***His Book***

- Authored a book “Practical Software Estimation – Function Point Methods for In-Sourced and Out-Sourced Projects”. Published by Addison Wesley, the Book was released in March, 2007.
- In publisher’s words “**Practical Software Estimation** brings together today’s most valuable tips, techniques, and best practices for accurately estimating software project costs and schedules. Authored by one of the field’s leading experts, it addresses the full spectrum of real-world challenges you face in developing reliable estimates”.



#### ***Guest Lectures***

- Talk at IIMB on “Improving Effectiveness of Globally Distributed Teams” – Aug 2009.
- Talk at PMI – Bangalore on “Strategic and Large Deals – Estimation & Execution” – May 2009.
- Talk at Microsoft’s SAF on “Estimation – Tips, Tricks & Traps” – 2004.

#### ***Academics***

- Bachelor of Electrical Engineering (R. V. College of Engineering, Bangalore Univ.)
- P G Diploma in Computer Science Engineering (IIMS, Calcutta)
- Diploma in Business Management (AIMA, Delhi)
- Certified Quality Analyst (QAI).

#### ***Patents Applied (3)***

- The estimation model for Large, Strategic Deals has been applied for patent (Co-authored).
- Method and System for Determining Productivity of a Team Associated with Maintenance and Production Support of Software has been applied for patent (Co-authored).
- Estimation Model for Engineering Services (Co-authored).

#### ***Accolades-Professional***

- Honoured 4 times with the prestigious Infosys Excellence Award. Recipient of several awards for project execution excellence, thought leadership, CampusConnect etc.
- Inducted as a committee member of IFPUG (International Function Point Users Group) (US).

#### ***Accolades-Sports***

- A rare achievement in the sports field; he is an ex-International Basketballer.
- I was honoured with “**Karnataka State Dasara Award**” for outstanding contribution to the game of Basketball.